

## PROFESSIONAL VITA

### MICHAEL KLAUSNER

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## EDUCATION

Ph.D., (Sociology), May 1976; University of Illinois at Urbana-Champaign.  
M.A., (Sociology), 1971; University of Illinois at Urbana-Champaign.  
B.A., (Sociology, Psychology), 1969; Herbert Lehman College of CUNY.

## PROFESSIONAL EXPERIENCE

Associate Professor of Sociology, University of Pittsburgh at Bradford, 1976-present.  
Adjunct Instructor at Hunter College (CUNY), 1973-75.  
Teaching Assistant in Sociological Theory and Urban Sociology, University of Illinois @  
Urbana -Champaign.

## COURSES TAUGHT

Small Groups  
Introduction to Sociology  
Interpersonal Behavior  
Socialization Through the Life Cycle  
Deviance  
Organizational Behavior

Sociological Theory  
Social Systems and Personality  
Sociology of Organizations  
Society and the Individual  
Social Problems  
Capstone Sociology Course

PUBLICATIONS

"Organizational Conflict & Its Management" in *Contemporary Issues in Organizational Conflict*, IGL Global: Hershey, PA. 2016.

"Teaching as the Development of Students' Potential" in *Teaching/Learning Matters*" Washington, D.C.: American Sociological Association. May, 2007.

"Factors Affecting Consumer Acceptance and Adoption of New Technologies." Unpublished Paper, Fall 2002.

Review of Social and Economic Motivation at Work by Steen Scheuer. Public Organization Review (in press).

Review of Drugs Across the Spectrum by R. Goldberg. Journal of Drug Education, Vol. 1, #1. Fall, 2002.

"High Performance Work Teams." In A. Farazmand, ed. *HANDBOOK OF STRATEGIC PUBLIC PERSONNEL ADMINISTRATION: Building Human Capital for the 21<sup>st</sup> Century*. (in press).

"Teaching Techniques for the Small College Class," in Eric P. Godfrey, ed., Teaching Sociology at Small Institutions. Washington, D.C.: American Sociological Association. 1999.

"Factors Determining the Adoption and Acceptance of A Selected Number of SPD Products." (unpublished paper for confidential use of Corporate Client). March, 1999.

"Suggestions to Improve the Teaching Evaluation Survey Instrument," (letter) University Times. June 11, 1998.

"Expect the Best to Get the Best: Nine Ways to Achieve Maximum Performance." Coach and Athletic Director. October, 1997.

"X Equals Team Chemistry" (with Dave Hoch), Coach and Athletic Director. March, 1997.

"Organizational Conflict" (with M.A. Groves), in A. Farazmand, ed., The Handbook of Bureaucracy. New York: Marcel Dekker. 1994.

"Many Sociologists Do Incorporate Personality Variables Into Their Theory and Research." Footnotes. Summer, 1994.

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"Organizational Socialization" (with M.A. Groves) in A. Farazmand, ed., Modern Organizations, New York: Praeger, 1994.

Review of How To Stop Crime by Anthony V. Bouza. The Bradford Journal. September, 1993.

Human Social Behavior: Concepts and Principles of Sociology. (with G. DeRenzo). New York: Hold, Rinehart and Winston. 1992.

"The Need for Dialogue Among Disciplines." (letter) The Chronicle of Higher Education. November 24, 1993.

"Rationing Health Care to the Aged: A Response to Callahan's Proposal." The Wall Street Journal. February 24, 1988.

Review of Introduction to Sociology. Teaching Sociology. October, 1988.

Review of Deviant Behavior: A Text Reader in the Sociology of Deviance. Sociological Viewpoints. Fall, 1985.

"The State of the Bronx." Fortune, (letter). August 19, 1985.

"Sociological Theory and the Behavior of Financial Markets." In, Peter and Patti Adler (eds.), The Social Dynamics of Financial Markets. Greenwich, CT: JAI Press. 1984.

"Empirical Applications of Parsonian Theory" (with M.A. Groves). Sociological Inquiry. 1982, 51:3-4, pp. 243-265.

Above reprinted in Charles E. Babbitt (ed.), The Sociological Galaxy: Sociology Toward the Year 2000. Harrisburg, PA: Beacon Publishing Company. 1984.

"Perot's Boot Camp." Wall Street Journal (letter). August 3, 1984.

"The Remedial Thinker." Psychology Today (letter). January, 1982.

Review of Children and Work: A Study of Socialization. Social Forces. 1980 59:2, pp. 578-579.

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"Breaking Down the Barriers to Interdisciplinary Interaction." Newsletter of the Society for the Advancement of Social Psychology. October, 1980.

"Convergences and Divergences Between Sociological and Psychological Approaches to Social Psychology." Newsletter of the Society for the Advancement of Social Psychology. July, 1975.

### PRESENTATIONS

"Teaching & Learning Strategies to Enhance Students' Understanding & Retention of Material." PA Sociological Society's Conference: Bloomsburg College. October 29, 2016.

"What Does Success Mean to You?" Address to Graduating Seniors, University of Pittsburgh-Bradford, April 28, 2007.

"Predicting Whether Marriages Will Be Successful: The Work of Dr. John Gottman." Presentation to Bradford's *Kiwanis Club*. February 14, 2007.

"Determinants of Successful Innovations" Presentation to *First Presbyterian Church of Bradford*. November 7, 2006.

Guest Speaker at Lehman College (CUNY), Addressed Students Taking A Social Problems course. June, 2006.

"Clinton's Economic Plan: Sociological Perspectives." WESB Radio, March, 1993. Bradford, PA.

"Comments on the Ku Klux Klan." Olean Times Herald. March 6, 1992. Olean, NY.

"Causes and Consequences of Industrial Plant Closings." Discussed the Phenomenon of plant closing, emphasizing causes and strategies that could be used to cushion their negative impact. "Call and Comment" Radio Program, WESB. Bradford, PA. December, 1983.

"Organizational Conflict: Causes and Management." Paper presented at the Pennsylvania Sociological Society's Conference. Lockhaven University, October, 2002.

"Why Some Innovations Soar While Others Sink: A Cognitive-Matching, Symbolic Interactionist, Sociocultural Explanation." PA Sociological Society's Conference, October 19-20, 2001. University of Scranton.

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"Practicing Sociology." Chair/Discussant. PA Sociological Society's Conference, October 19-20. University of Scranton.

"Psychological & Sociological Aspects of Terrorism" September, 2001, University of Pittsburgh – Bradford.

"Coming On To The Interviewer: A Serendipitous Exemplification of Altercasting." (with S. McCluskey). PA Sociological Society's Conference, October 20-21, 2000. Duquesne University.

"Working with Homeless Children in New York City." Third Thursday Presentation. University of Pittsburgh at Bradford. March, 1998.

"Some Reflections on 'Affirmative Action.'" Presentation to member of Bradford High School's "Explore" Program. University of Pittsburgh at Bradford. February, 1997.

"Team Chemistry: An Empirical and Theoretical Analysis." Paper Presented at the Pennsylvania Sociological Society's Meeting. Lock Haven University. November, 1996.

"Social Psychological Based Approaches to Breaking the Racial and Ethnic Division in College." Roundtable Presentation. American Sociological Association Meeting. New York City. August, 1996.

"Growing Up Male In America." Panelist. University of Pittsburgh at Bradford. February, 1992.

"The Dynamics of Conflict." Symposium of 1984 and Your Future: The Contemporary Relevance of George Orwell's Work. University of Pittsburgh at Bradford. February, 1984.

"Empirical Applications of Parsonian Theory." Annual Meeting of the Pennsylvania Sociological Society. Villanova, PA., 1983.

"Discussant," Sociology of Sport Session. Annual Meeting of the Pennsylvania Sociological Society. Villanova, PA., 1983.

"Religion: A Sociological Perspective," Asbury United Methodist Church. March, 1982.

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"Sociology's Contribution to the University of Pittsburgh at Bradford's Mission." Faculty Seminar. March, 1981.

"Sociological Perspectives on Social Problems." Grace Lutheran Church. November, 1980.

"The Emergence of Alternative Religious Orientations in the United States." Social Science Faculty Seminar. University of Pittsburgh at Bradford. October, 1980.

"Communication Among Physicists: The Case of Einstein." Einstein Symposium. University of Pittsburgh at Bradford, October, 1979.

"Symbolic Interactionism and Parsonian Theory: The Possibilities for Synthesis." Meeting of the Society for the Study of Symbolic Interaction. Chicago, IL., September, 1977.

### **WORKSHOPS/ SEMINARS GIVEN**

The Development and Improvement of Study Skills. Presented every other term to students at the University of Pittsburgh at Bradford.

Domestic Violence. Presented to a group of "Displaced Homemakers." February, 1985.

Getting Your Customers to Pay: Applications of Social Psychological Theory to the Collection Process.

### **WORKSHOPS/SEMINARS /CONFERENCES ATTENDED**

*Pennsylvania Sociological Society's Conference*. Edinboro University, Edinboro, PA

October 14, 2006.

“Getting Past Ideology for Effective Teaching”: Workshop given by Elizabeth Grauerholz, October 14, 2006. Edinboro, University, Edinboro, PA.

*Penn-York Undergraduate Research Conference*. Hilbert College, October 21, 2006

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Workshop on *College Curriculum Assessment*. Fall, 2006.

Workshop on the use of “Blackboard.” August 22<sup>nd</sup>, 2006.

Osborne Entrepreneurial Lecture Series On E-Commerce. University of Pittsburgh at Bradford. Feb-April, 2001.

Domestic Violence (two days). Presented by Professors Richard Gelles and Jacqueline Campbell. University of Pittsburgh at Bradford. May, 1998.

“Incorporating Critical Thinking Skills in Sociology Courses.” Presented by Professor Dean S. Dorn. American Sociological Association. New York City. August, 1996.

“Teaching Social Psychology Courses.” Presented by Professors Diane E. Taub and Michael Fraleigh. American Sociological Association. New York City. August, 1996.

“Cooperative Learning in the Classroom.” Presented by Professor Karl A. Smith. University of Pittsburgh at Bradford. May, 1995.

“How Can I teach If I Don't Know How You Learn.” University of Pittsburgh, Greensburg Campus, April 3, 1993.

“Writing to Learn” (two days). Presented by Professor Toby Fulwiler. University of Pittsburgh at Bradford. April 1991.

“Socialization of Speech and Mind: A Socio-cultural Approach.” CUNY Graduate Center, December, 1991.

“Effects of Ethnic Businesses on Ethnic Solidarity.” BaruchCollege. New York City.

December 20, 1991.

"Sociology and Business." American Sociological Association. New York City. August, 1986.

"Teaching Critical Thinking." Professor Paul Baker. Pennsylvania Sociological Society.

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Indiana University. 1984.

"Effective Learning and Discussion." Professor Theodore Wagenaar. Pennsylvania Sociological Society. Indiana University. 1984.

"Interdisciplinary Approaches for Teaching Writing." Professors Soroka, Lauerman, Stephenson, and Schroder of Canisius College. University of Pittsburgh at Bradford. 1980.

### SYMPOSIA ORGANIZED

As director of the Behavioral Social Sciences Symposium Series, I have organized and participated in a symposium each term on a variety of contemporary social issues.

"Current Issues on American Education." University of Pittsburgh at Bradford. February 2001.

"Clinton, Monica and the Media." University of Pittsburgh at Bradford. September, 1998.

"The Battle of Leyte Gulf: An Audio-Visual and Eyewitness Account of the World's Largest Naval Battle." February, 1998.

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"Media as Entertainment: Paparazzi, Princess Di and the Press." University of Pittsburgh at Bradford, September, 1997.

"Election '96." University of Pittsburgh at Bradford. October, 1996.

Co-Organizer of the Pennsylvania Sociological Association's Annual Meeting at the University of Pittsburgh. October, 1993.

"Election '92." University of Pittsburgh at Bradford. October, 1992.

"Is Japan to Blame for America's Economic Woes?" University of Pittsburgh at Bradford. January, 1992.

"War as a Social Problem." University of Pittsburgh at Bradford. November, 1986.

"South Africa." University of Pittsburgh at Bradford. April, 1985.

### GRANTS AWARDED

Grant of \$300 awarded by the University of Pittsburgh at Bradford Faculty Development Committee. Purpose of the grant was to support my research on "Team Chemistry." January, 1995.

Grant of \$2,100 awarded by Business Government & Society Research Institute of the University of Pittsburgh's Graduate School of Business. Granting of another \$2,100 will be seriously considered for the following year. The General Electric Corporation is the contributor of the grant money. The funds will be used to cover the expenses

incurred on industrial plant closings research that I am doing in conjunction with Professor James A. Wilson. July, 1984.

Grant of \$600 awarded by the University of Pittsburgh at Bradford Faculty Development Committee. Purpose of the grant was to support my research on Industrial Plant Closings. May, 1984.

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### SERVICE TO STUDENTS

Incorporating the latest research in the development and improvement of study techniques in my classes.

Advising my students on career opportunities in the Social Science/Sociology Major as well as preparation for the GRE exams for those intending to attend graduate school.

Presented a Seminar to the Non-Traditional Students Association on "Stress Management

and the Development of Study Skills."

#### Workshops and Seminars on the Development and Improvement of Study Skills.

These workshops and seminars are based on my research and efforts to apply various psychological theories of learning and self-management to study behavior. Among the topics covered are: how to create an environment that is conducive to study behavior; how to motivate yourself to study; how to take exams; how to take lecture notes; how to read a textbook and the use of visualization and relaxation techniques for goal achievement.

#### Writing Laboratory

I participated on a regular basis in the University of Pittsburgh at Bradford's writing laboratory. This entailed answering students' questions about writing, providing comments and feedback on students' written work, and helping them to improve their papers.